

RENPOWER GREECE 2026

the 7th Edition

Financing Large-Scale Hybrid Renewables
Bankability in a Merchant Era



8 JULY 2026 / GREECE

RENPOWERing a cleaner future



2026 TOUR



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RENPOWER GREECE 2026



Financing Large-Scale Hybrid Renewable - Bankability in a Merchant Era

 8 JULY 2026 / ATHENS, GREECE

LEAD PARTNERS



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SUPPORTING ORGANIZATIONS

HAES | Hellenic Association of Energy Suppliers



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RENPOWER GREECE 2026



Financing Large-Scale Hybrid Renewable - Bankability in a Merchant Era

 8 JULY 2026 / ATHENS, GREECE

08:20 – 09:00

REGISTRATION, WELCOME COFFEE & NETWORKING

09:00 – 9:45

SESSION 1

SETTING THE SCENARIO

INTERACTIVE PANEL DISCUSSION & Q&A

PANELISTS

Proposed Program and Speakers

The speakers listed below have been invited, but not all have yet confirmed their attendance. The agenda will be updated as confirmations are received over the coming days.

Financing Greece Renewable Energy Market in 2026 Setting the scenario: From Subsidy Market to Investment Platform

Record solar, wind, and storage pipeline / Pivoting to a market-based, investment-led model / Storage as system stabilizer

Greece's renewable energy financing is pivoting from subsidy-heavy schemes (feed-in tariffs and grants) toward a market-based, investment-led model. New projects increasingly rely on **power purchase agreements (PPAs)**, competitive auctions, and private capital, supported by improving credit conditions and growing investor appetite for solar, wind, and storage.

The upside is a more scalable and efficient market, with disciplined pricing and stronger long-term revenue visibility. The main constraints are structural: **grid capacity limitations, permitting delays, and price volatility** can still deter investors. The transition will succeed if Greece aligns infrastructure expansion and regulatory stability with this more sophisticated financing model.

MODERATOR: Markos DAMASIOTIS

Head of Directorate of End Use and Energy Efficiency Technologies and Applications, Centre for Renewable Energy Sources & Saving (CRES)



Kostas ANDRIOSOPOULOS
Professor of Finance & Energy Management, Alba Graduate Business School, and Country Manager for Greece, Akuo Energy

Nikos FRYDAS
Member of the Board, IPTO-Independent Power Transmission Operator (ADMIE)

Georgios CHRONAIOS
Head of Investments & Market Intelligence, Principia Energy

Miltos ASLANOGLOU
General Manager, Hellenic Association of Energy Suppliers (ESPEN), and Chairman of the Board, AirEnergy

HAES | Hellenic Association of Energy Suppliers

Spaces available for Partner Companies (technology providers, independent power producers, developers, consulting firms, lawyers)

RENPOWER GREECE 2026



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8 JULY 2026 / ATHENS, GREECE

9:45 – 10:45

SESSION 2

PPAS
DEBT FINANCING
AND ASSET
RECYCLING

INTERACTIVE
PANEL
DISCUSSION
& Q&A

PANELISTS

Proposed Program and Speakers

The speakers listed below have been invited, but not all have yet confirmed their attendance. The agenda will be updated as confirmations are received over the coming days.

10:45 – 11:15

Building a Mature Renewable Energy Market: PPAs, Debt Financing and Asset Recycling as Growth Catalysts

From Feed-in Tariffs to PPAs – Towards a mature market-driven system - Evolving Financing Models - Debt remaining the backbone - Asset recycling as a core financing engine

Greece's shift from feed-in tariffs to PPAs moves renewable energy financing from state-backed revenue certainty to market-based risk allocation. Risk is redistributed among developers, off-takers, lenders, and investors, making project bankability increasingly dependent on contract quality, counterparty strength, and revenue certainty. While this supports a more mature, private capital-driven market, continued growth requires effective risk management, robust contract structures, and a stable policy framework.

Greece's renewable energy financing model is evolving around three pillars: debt, equity, and asset recycling. Debt remains the primary funding source, while international investors are playing a growing role in equity financing. Asset recycling is increasingly important, with developers selling de-risked operational assets to fund new projects. This supports market liquidity and growth, although permitting, grid access, and revenue visibility remain key constraints on capital deployment.

MODERATOR: Andreas GEORGOULIAS
Director of Sustainability & ESG,
Environmental Financial Consulting Group



Stelios LOUMAKIS
President, Hellenic Association
of Photovoltaic Energy
Producers (SPEF)

Alexandros PANAGIOTAKIS
Head of Project Finance, Group
Structured Finance, Piraeus Bank

A Senior Representative from
European Investment Fund

Christina MITOU
Associate Director, Energy Project
Finance & Structured Financing,
National Bank of Greece

Spyridon ECONOMOU
Director General, Eunice
Hydrogen Technologies,
Eunice Energy Group

Spaces available for partner companies
(technology providers, independent
power producers, developers, consulting
firms, lawyers)

COFFEE BREAK
& NETWORKING

Hosted by

SUNGROW
Clean power for all

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Financing Large-Scale Hybrid Renewable - Bankability in a Merchant Era

 8 JULY 2026 / ATHENS, GREECE

11:15 – 12:15

SESSION 3

TECHNOLOGY CHOICES AND PROJECT BANKABILITY

Technology Showcase: Innovations from Leading Solar PV, BESS & Technology Providers / Driving the Next Generation of Bankable Hybrid Renewable Energy Projects

Technology Choices and Project Bankability - Building Bankable Hybrid Assets – Technology, new Driver of Hybrid Project Finance - Powering Investment: From Technology to Capital

As Greece's hybrid renewable energy market enters a new phase of growth, technology has become a critical driver of project bankability, investment attractiveness and financing success. This session will explore the **growing technology-finance nexus and examine how technology choices influence project performance, revenue certainty, risk allocation and long-term asset value.**

Discussions will focus on how **technological innovation is reducing operational and merchant risks**, enhancing lender and investor confidence, and enabling the development of **bankable hybrid renewable infrastructure**. Industry leaders will assess why technology is increasingly viewed as a core component of project financeability, how it supports stronger returns and access to capital, and what makes hybrid projects truly financeable in Greece's evolving renewable energy market. Ultimately, the session will demonstrate how technology is unlocking investment and accelerating Greece's transition towards a new generation of large-scale, financeable hybrid energy assets.

INTERACTIVE PANEL DISCUSSION & Q&A

SPEAKERS

Senior Representative from
SUNGROW



Spaces available for partner companies

(technology providers, independent power producers, developers, consulting firms, lawyers)

GEORGE DASKALAKIS
Head Technology Management,
Strategy Division, MOTOR OIL

Proposed Program and Speakers

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12:15 – 13:30

SESSION 4

**BANKABILITY
EXECUTION
BESS**

PANELISTS

Proposed Program and Speakers

The speakers listed below have been invited, but not all have yet confirmed their attendance. The agenda will be updated as confirmations are received over the coming days.

13:30 – 14:30

Unlocking Finance & Investments: Addressing Grid, Storage & Bankability Constraints

Overcoming execution risk / BESS: moving from optional to critical / Batteries making wind & solar bankable / Technology as bankability key factors

Merchant risk, corporate PPAs, and co-located storage play a central role in project bankability. As solar penetration rises, price cannibalisation and curtailment risks are reshaping how investors structure deals, pushing developers toward **solar-plus-storage and diversified portfolios**. At the same time, regulatory evolution led by the Ministry of Environment and Energy is gradually enabling standalone BESS and more sophisticated market participation, while grid constraints managed by Independent Power Transmission Operator remain the key bottleneck. The result is a market that is no longer defined by subsidies, but by its ability to attract capital through **risk-adjusted returns, flexibility assets, and integration into regional power markets**. In this context, projects **bankability depends both on technology and on execution**: secured grid access, credible offtake (often via PPAs), and stable regulation.

INTERACTIVE PANEL DISCUSSION & Q&A

Panagiotis MOURTOPALLAS
President, Hellenic Association of Photovoltaic Companies (HELAPCO), and CEO, MGD Energy

George LOIZOS
Member of the Board, Regulatory Authority for Energy, Waste and Water (RAEEY)



Elena ZAFEIRATOU
Deputy Chief Executive Officer, Interphoton Investment Group

Panagiotis LADAKAKOS
President, Hellenic Wind Energy Association and, Managing Director, ENTEKA Group



Senior Representative,
Sungrow

SUNGROW
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(technology providers, independent power producers, developers, consulting firms, lawyers)

LUNCHEON & NETWORKING

RENPOWER GREECE 2026



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14:30 – 16:00

SESSION 5

GRID SCALE BESS PROSPECTS

INTERACTIVE
PANEL
DISCUSSION
& Q&A

PANELISTS

Proposed Program and Speakers

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16:00 – 16:30

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Financing Grid-Scale BESS in Greece: Challenges and Prospects of a Maturing Industry Driver

Subsidy-driven to merchant-risk financing / Growing investor appetite / First financings / Key role of technology

Financing grid-scale BESS in Greece in 2026 benefits from a strong investment backdrop, driven by urgent system needs, high renewable penetration, and growing participation in markets run by Hellenic Energy Exchange. **Public support schemes** and early subsidy rounds (CAPEX grants and CfD-style support) have helped establish initial bankability and attract both local and international investors.

New projects rely on **merchant exposure without subsidies**, introducing revenue uncertainty which banks view as risky. Additional constraints include grid connection delays, unclear regulatory frameworks, and limited operational track record. Addressing these challenges will make the high-potential but not yet fully bankable at scale happen.

Latest BESS/ESS technology is playing a decisive role in financing and bankability, introducing modern systems, advanced BESS solutions and new inverter technologies – reducing construction risk and timelines, both key factors for lenders. **Growing investor appetite - over 12 GW of applications for a 4.7 GW program** reflects a strong market interest. And **first financings emerging** show lenders are starting to engage.

MODERATOR: Eirini VERNIKOU
Consultant, Baringa Management Consulting



Emmanuel KARAPIDAKIS
CEO, Hellenic Association
of Energy Storage Systems
(HAESS)



Maria KOULOUVARI
Director, Renewable Energy
Sources Operator & Guarantees
of Origin (DAPEEP)

Nikos SOFIANOS
Secretary General and Head of
the RES & Battery Committee,
Institute of Energy for South-
East Europe (IENE)

Stefanos MANIAS
Member of the Board,
Regulatory Authority for Energy,
Waste & Water (RAEEY)

Giorgos ANOMERTIS
Assistant General Manager, Head
of Project Finance, Eurobank S.A.

**Spaces available for partner
companies** (technology
providers, independent power
producers, developers,
consulting firms, lawyers)

COFFEE BREAK & NETWORKING

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16:30 – 18:00

SESSION 6

EXPANSION
INTEGRATION
CONNECTIVITY

INTERACTIVE
PANEL
DISCUSSION
& Q&A

PANELISTS

Proposed Program and Speakers

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18:00

Scaling Beyond Borders : Greece as a Regional Large-Scale Hybrid Renewables Investment Platform

Scaling projects across borders / capital allocation / policy and funding frameworks / regional connectivity / trading and integration dynamics

Greece is increasingly positioning itself as a **regional investment hub for Southeast Europe**, leveraging its geography, improving credit profile, and expanding renewable pipeline. It offers investors a gateway not just to domestic projects, but to **cross-border opportunities** in the Balkans and Eastern Mediterranean. The financing model supports this shift: **international capital, PPP structures, and asset recycling** are enabling scale and attracting long-term investors. Interconnections and energy exports further strengthen Greece's role as a **green energy corridor**. As Greece aims to evolve from a national market into a **platform for regional capital deployment in renewables**, the challenge is execution: **grid expansion, regulatory consistency, and project bankability** must keep pace.

MODERATOR: Ioannis KAMBOURIS

Technical Consultant, Southeast Electricity Network Coordination Center (SEENCC)

Angeliki KALLIGIANNAKI

Head of Greece, EBRD

Gerasimos AVLONITIS

Senior Director, Market and System Development, Hellenic Gas Transmission System Operator (DESFA)

A Senior Representative from **EnExGroup**

Dimitrios MANOLIS

Division Head of Operational Support & Communication, DEPA Commercial

Senior Representative from **PPC S.A.**

Spaces available for partner companies (technology providers, independent power producers, developers, consulting firms, lawyers)

REFRESHMENT & NETWORKING

END OF RENPOWER GREECE 2026

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RENPOWER TOUR 2026

RENPOWER LATAM

RENPOWER CENTRAL AMERICA: SOUTHERN TRIANGLE

Panama, Costa Rica, Nicaragua – **Panama City**
March 18–19, 2026

RENPOWER ECUADOR

Quito – June 3, 2026

RENPOWER CENTRAL AMERICA: NORTHERN TRIANGLE

Guatemala, El Salvador, Honduras – **Guatemala City**
September 23–24, 2026

RENPOWER CARIBBEAN

Dominican Republic, Jamaica, Bahamas, Barbados – **Santo Domingo**
October 28–29, 2026

RENPOWER EUROPE

RENPOWER ITALY

Milan - 19 February, 2026

RENPOWER GREECE

Athens – 8 July, 2026

RENPOWER AFRICA

RENPOWER WEST AFRICA - IVORY COAST

Abidjan – May 7, 2026

RENPOWER ZAMBIA & ZIMBABWE

Lusaka – July, 2026

RENPOWER MAGHREB

Tunis – December, 2026

FOR MORE INFORMATION:

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